CONSOLIDATED BALANCE SHEET

As at 31 Dec 2013

Currency: VND

ASSETS	Code	Notes	31 Dec 2013	31 Dec 2012
A. CURRENT ASSETS	**100**		**4,467,395,844,501**	**4,837,002,006,608**
I. Cash and cash equivalents	**110**		**1,838,619,478,462**	**1,947,090,450,986**
1. Cash in hand	111	**VI.01**	1,437,619,478,462	806,860,450,986
In which:				
investors' deposit for securities investment			*1,220,193,211,104*	*695,231,794,713*
2. Cash equivalents	112		401,000,000,000	1,140,230,000,000
II. Short - term financial assets	**120**		**1,560,974,883,699**	**2,097,809,872,532**
1. Short-term investments	121	**VI.02**	1,693,567,623,260	2,292,163,797,759
2. Provision for short-term investments	129	**VI.02**	(132,592,739,561)	(194,353,925,227)
III. Short term receivables	**130**		**1,063,757,995,727**	**784,596,795,412**
1. Receivables from customers	131	**VI.09**	914,256,741,795	500,024,123,162
2. Advances to suppliers	132	**VI.11**	8,066,208,100	4,092,973,299
3. Short-term internal receivables	133		-	-
4. Receivables from securities trading activities	135	**VI.09**	1,446,438,742	7,317,649,764
5. Other receivables	138	**VI.09**	140,899,107,090	339,346,884,820
6. Provision for doubtful receivables	139	**VI.12**	(910,500,000)	(66,184,835,633)
IV. Inventories	**140**		**-**	**-**
V. Other current assets	**150**		**4,043,486,613**	**7,504,887,678**
1. Pre-paid expenses	151		2,420,803,153	5,092,189,783
2. Value-added tax deductable	152		54,592,720	119,318,128
3. Tax and statutory obligations	154		-	464,966,248
4. Government bonds trading	157		-	-
5. Other current assets	158		1,568,090,740	1,828,413,519
B. NON-CURRENT ASSETS	**200**		**3,237,677,670,239**	**3,143,873,895,267**
I. Long-term receivables	**210**		**-**	**-**
1. Long-term receivables from customers	211		-	-
2. Capital at subsidiaries	212		-	-
3. Long-term internal receivables	213		-	-
4. Other long-term receivables	218		-	-
5. Provision for long-term investments devaluation	219		-	-
II. Fixed assets	**220**		**135,295,186,898**	**145,252,092,780**
1. Tangible fixed assets	221	**VI.05**	19,578,812,231	24,094,347,697
Cost	*222*		79,165,295,599	96,015,355,706
Accumulated depreciation	*223*		(59,586,483,368)	(71,921,008,009)
2. Leased fixed assets	224		-	-
Cost	*225*		-	-
Accumulated depreciation	*226*		-	-
3. Intangible fixed assets	227	**VI.07**	115,716,374,667	121,157,745,083
Cost	*228*		156,735,350,526	156,277,513,279
Accumulated amortization	*229*		(41,018,975,859)	(35,119,768,196)
4. Construction in progress	230		-	-

Consolidated Balance Sheet (continued) ASSETS	Code	Notes	31 Dec 2013	31 Dec 2012
III. Investment properties	**240**	**VI.06**	**260,803,573,480**	**269,347,115,777**
Cost	241		283,612,736,520	283,612,736,520
Accumulated depreciation	242		(22,809,163,040)	(14,265,620,743)
IV. Long-term financial investments	**250**		**2,766,722,057,584**	**2,646,569,834,634**
1. Investments in subsidiaries	251		-	-
2. Investments in associates and joint-ventures	252	**VI.03**	1,349,760,867,243	1,216,460,435,248
3. Long-term securities investments	253		1,046,043,291,514	1,056,730,351,972
Available - for - sales	254		1,046,043,291,514	1,056,730,351,972
Held - to - maturity	255		-	-
4. Other long-term investments	258	**VI.02**	538,617,000,000	548,616,990,000
5. Provision for long-term investmenets	259	**VI.02**	(167,699,101,173)	(175,237,942,586)
V. Other non-current assets	**260**		**74,856,852,277**	**82,704,852,076**
1. Long-term pre-paid expenses	261	**VI.04**	481,906,824	8,861,760,393
2. Deffered income tax assets	262		50,719,770,447	52,687,916,677
3. Payment for Settlement Assistance Fund	263	**VI.08**	17,482,911,796	14,982,911,796
4. Other long-term assets	268		6,172,263,210	6,172,263,210
VI. Goodwill	**269**		-	-
TOTAL ASSETS	**270**		**7,705,073,514,740**	**7,980,875,901,875**

Consolidated Balance Sheet (continued) RESOURCES	Code	Notes	31 Dec 2013	31 Dec 2012
A. LIABILITIES	**300**		**2,379,901,088,000**	**2,705,603,684,581**
I. Current liabilities	**310**		**2,353,917,131,968**	**2,677,707,415,060**
1. Short-term borrowings	311	**VI.11**	358,961,041,321	357,728,021,077
2. Payables to suppliers	312		1,440,928,363	10,237,833,415
3. Advanced from customers	313	**VI.14**	150,871,433,750	99,049,773,750
4. Statutory obligations	314	**VI.15**	35,762,708,305	18,718,850,445
5. Payables to employees	315		2,911,720,419	53,077,997
6. Accrued expenses	316	**VI.13**	8,429,411,455	9,183,790,553
7. Interal payables	317		-	-
8. Other short-term payables	319	**VI.17**	539,245,630,861	1,189,788,103,106
9. Payables to securities trading activities	320	**VI.16**	1,137,144,645,197	911,725,652,287
10. Dividend, principle and interest payables	321	**VI.18**	11,152,796,929	4,474,923,850
11. Payables to securities issuers	322		605,427,160	605,427,160
12. Bonus and welfare fund	323		89,950,440,876	75,065,576,088
13. Government Bonds trading	327		-	-
14. Short-term unearned revenue	328		440,947,332	1,076,385,332
15. Provision for short-term payables	329		17,000,000,000	-
II. Non-current liabilities	**330**		**25,983,956,032**	**27,896,269,521**
1. Long-term payables to sellers	331		-	-
2. Long-term internal payables	332		-	-
3. Other long-term payables	333		682,499,185	743,715,145
4. Long-term loans	334		-	-
5. Deferred income tax payables	335		25,301,456,847	27,152,554,376
6. Provisions for termination allowance	336		-	-
7. Provisions for Long-term payables	337		-	-
8. Long-term unearned revenue	338		-	-
9. Science and technology development fund	339		-	-
10. Provision for investors' compensation	359		-	-
B. EQUITY	**400**	**VI.19**	**5,242,182,121,977**	**5,191,573,047,865**
I. Owners' equity	**410**		**5,242,182,121,977**	**5,191,573,047,865**
1. Charterd capital	411		3,537,949,420,000	3,526,117,420,000
2. Share premium	412		344,944,356,378	340,921,476,378
3. Other owners' capital	413		(5,358,122,972)	(2,605,677,770)
4. Treasury shares	414		(89,246,317,760)	(89,246,186,000)
5. Differences upon assets revaluation	415		-	-
6. Foreign exchange differneces reserve	416		-	-
7. Investment and development fund	417		-	-
8. Financial and statutory reserves	418		335,813,119,252	289,383,181,436
9. Other funds belonging to owners' equity	419		-	-
10. Undistributed earnings	420		1,118,079,667,079	1,127,002,833,821
C. NON-CONTROLLING INTERESTS	**430**		**82,990,304,763**	**83,699,169,429**
TOTAL LIABILITIES AND OWNERS' EQUITY	**440**		**7,705,073,514,740**	**7,980,875,901,875**

Interim Consolidated Balance Sheet (continued)
As at 31 Dec 2013

OFF BALANCE SHEET ITEMS

Currency: VND

ITEMS	Code	Notes	31-Dec-13	31 Dec 2012
1. Leased fixed assets	**001**		**-**	**-**
2. Pledged materials and valuable papers	**002**		**-**	**-**
3. Security assets	**003**		**-**	**-**
4. Bad debt written off	**004**		**-**	**-**
5. Foreign currencies	**005**		**-**	**-**
6. Custody securities	**006**		**12,849,119,240,000**	**13,269,603,970,000**
6.1. Tradable securities	***007***		***11,254,258,750,000***	***11,763,352,280,000***
6.1.1. Tradable securities of custody members	008		816,277,140,000	1,271,769,300,000
6.1.2. Tradable securities of local investors	009		8,975,656,080,000	8,854,342,330,000
6.1.3. Tradable securities of foreign investors	010		1,462,325,530,000	1,637,240,650,000
6.1.4. Tradable securities of other entities	011		**-**	**-**
6.2. Temporarily untradable securities	012		***174,383,220,000***	***179,044,560,000***
6.2.1. Temporarily untradable securities of custody members	013		-	300,000,000
6.2.2. Temporarily untradable securities local investors	014		173,838,220,000	173,199,560,000
6.2.3. Temporarily untradable securities foreign investors	015		545,000,000	5,545,000,000
6.2.4. Temporarily untradable securities of other entities	016		**-**	**-**
6.3. Mortgaged securities	017		***865,812,190,000***	***646,344,340,000***
6.3.1. Mortgaged securities of custody members	018		**-**	**-**
6.3.2. Mortgaged securities of local investors	019		865,812,190,000	646,344,340,000
6.3.3. Mortgaged securities of foreign investors	020		**-**	**-**
6.3.4. Mortgaged securities of other entities	021		**-**	**-**
6.4. Suspended securities	022		**-**	**-**
6.4.1. Suspended securities of custody customers	023		**-**	**-**
6.4.2. Suspended securities of local investors	024		**-**	**-**
6.4.3. Suspended securities of foreign investors	025		**-**	**-**
6.4.4. Suspended securities of other entities	026		**-**	**-**
6.5. Securities awaiting for settlement	***027***		***545,665,500,000***	***169,698,350,000***
6.5.1. Securities awaiting for settlement of custody customers	028		1,340,000,000	-
6.5.2. Securities awaiting for settlement of local investors	029		530,836,300,000	164,999,950,000
6.5.3. Securities awaiting for settlement of foreign investors	030		13,489,200,000	4,698,400,000
6.5.4. Securities awaiting for settlement of other entities	031		**-**	**-**
6.6. Isolated securities waiting for withdrawal	***032***		**-**	**-**
6.6.1. Isolated securities waiting for withdrawal of custody customers	033		**-**	**-**
6.6.2. Isolated securities waiting for withdrawal of local investors	034		**-**	**-**
6.6.3. Isolated securities waiting for withdrawal of foreign investors	035		**-**	**-**
6.6.4. Isolated securities waiting for withdrawal of other entities	036		**-**	**-**
6.7. Securities awaiting for trading	***037***		***8,999,580,000***	***511,164,440,000***
6.7.1. Securities awaiting for trading of custody customers	038		1,570,000	**-**
6.7.2. Securities awaiting for trading of local investors	039		8,718,520,000	506,797,630,000
6.7.3. Securities awaiting for trading of foreign investors	040		279,490,000	4,366,810,000
6.7.4. Securities awaiting for trading of other entities	041		**-**	**-**

OFF BALANCE SHEET (CONTINUED) ITEMS	Code	Notes	31-Dec-13	31 Dec 2012
6.8. Securities collateralized for borrowings	***042***		**-**	**-**
6.8.1. Securities collateralized for borrowings of custody customers	043		**-**	**-**
6.8.2. Securities collateralized for borrowings of local investors	044		**-**	**-**
6.8.3. Securities collateralized for borrowings of foreign investors	045		**-**	**-**
6.8.4. Securities collateralized for borrowings of other entities	046		**-**	**-**
6.9. Securities used to correct trading errors	***047***			
7. Custody securities of unlisted public company	**050**		**860,405,510,000**	**839,705,300,000**
In which:				**-**
7.1. Tradable securities	***051***		***761,941,870,000***	***794,415,700,000***
7.1.1. Tradable securities of custody members	052		9,481,650,000	9,482,930,000
7.1.2. Tradable securities of local investors	053		683,658,700,000	757,037,570,000
7.1.3. Tradable securities of foreign investors	054		68,801,520,000	27,895,200,000
7.1.4. Tradable securities of other entities	055		-	-
7.2. Temporarily untradable securities	***056***		***64,922,200,000***	***7,995,000,000***
7.2.1. Temporarily untradable securities of custody members	057		1,000,000,000	**1,000,000,000**
7.2.2. Temporarily untradable securities local investors	058		63,922,200,000	6,995,000,000
7.2.3. Temporarily untradable securities foreign investors	059		-	**-**
7.2.4. Temporarily untradable securities of other entities	060		-	**-**
7.3. Mortgaged securities	***061***		***32,580,440,000***	***32,580,440,000***
7.3.1. Mortgaged securities of custody members	062		-	**-**
7.3.2. Mortgaged securities of local investors	063		32,580,440,000	32,580,440,000
7.3.3. Mortgaged securities of foreign investors	064		-	**-**
7.3.4. Mortgaged securities of other entities	065		-	**-**
7.4. Temporarily held securities	***066***		**-**	**-**
7.4.1. Temporarily held securities of custody members	067		**-**	**-**
7.4.2. Temporarily held securities of local investors	068		**-**	**-**
7.4.3. Temporarily held securities of foreign investors	069		**-**	**-**
7.4.4. Temporarily held securities of other entities	070		**-**	**-**
7.5. Securities awaiting for settlement	***071***		***961,000,000***	***4,714,160,000***
7.5.1. Securities awaiting for settlement of custody members	072		-	**-**
7.5.2. Securities awaiting for settlement of local investors	073		961,000,000	4,714,160,000
7.5.3. Securities awaiting for settlement of foreign investors	074		-	**-**
7.5.4. Securities awaiting for settlement of other entities	075		-	**-**
7.6. Isolated securities awaiting for withdrawal	***076***		**-**	**-**
7.6.1. Isolated securities waiting for withdrawal of custody customers	077		**-**	**-**
7.6.2. Isolated securities waiting for withdrawal of local investors	078		**-**	**-**
7.6.3. Isolated securities waiting for withdrawal of foreign investors	079		**-**	**-**
7.6.4. Isolated securities waiting for withdrawal of other entities	080		**-**	**-**
7.7. Securities used to adjust trading errors	**081**		**-**	**-**
8. Securities not in custody of investors	**082**		**-**	**-**
9. Securities not in custody of securities corporations	**083**		**-**	**-**
10. Trusted securities used for auction	**084**		**-**	**-**

Saigon Securities Incorporation

B02a-CTCK

INTERIM CONSOLIDATED INCOME STATEMENT

For the three-month period ended 31 Dec 2013

Currency: VND

ITEMS	CODES	Q4		Accumulated	
		Current year	Prior year	Current year	Prior year
1	2	3	4	5	6
1. Revenue	**01**	**204,436,981,926**	**272,915,449,511**	**726,943,829,636**	**849,294,221,183**
In which:					
- Revenue from brokerage services	01.1	40,863,323,292	18,590,522,519	138,279,714,570	105,807,913,215
- Revenue from securities investments and capital contribution	01.2	75,273,000,171	102,123,379,834	196,308,973,064	276,558,485,135
- Revenue from securities underwriting services	01.3	-	-	-	-
- Revenue from securities underwriting agency	01.4	177,027,273	-	181,607,894	29,061,000
- Revenue from investment portfolio management services for entrust investors		1,147,420,204	3,154,979,903	2,775,150,246	15,519,110,635
- Revenue from advisory services	01.5	15,180,145,704	58,116,867,990	28,691,792,508	79,784,442,039
- Revenue from securities custody services	01.6	1,297,061,533	1,449,936,989	5,345,687,143	5,191,757,059
- Revenue from entrusted auction services	01.7	-	-	-	-
- Revenue from property lease	01.8	2,379,722,808	2,549,822,891	9,479,145,425	12,559,455,663
- Other revenue	01.9	68,119,280,941	86,929,939,385	345,881,758,786	353,843,996,437
2. Deductions	**02**	-	-	-	-
3. Net revenue	**10**	**204,436,981,926**	**272,915,449,511**	**726,943,829,636**	**849,294,221,183**
4. Operating expenses	**11**	**124,966,219,271**	**120,794,289,138**	**386,476,250,295**	**454,524,349,042**
In which:					
Direct operating expenses	11.1	**125,546,252,677**	**136,978,942,117**	**464,593,566,434**	**515,275,929,215**
Securities provision expenses	11.2	**(580,033,406)**	**(16,184,652,979)**	**(78,117,316,139)**	**(60,751,580,173)**
5. Gross profit/(Loss) from operating activities	**20**	**79,470,762,655**	**152,121,160,373**	**340,467,579,341**	**394,769,872,141**
6. General and administrative expenses	**25**	**3,763,887,133**	**4,752,375,290**	**12,022,643,097**	**17,991,632,074**
7. Net profit/ (Loss) from operating activities	**30**	**75,706,875,522**	**147,368,785,083**	**328,444,936,244**	**376,778,240,067**
8. Other income	**31**	**11,243,228,138**	**172,294,569**	**63,070,461,122**	**5,079,281,085**
9. Other expenses	**32**	**4**	**1,205,563**	**72,287,364**	**658,800,233**
10. Other profit/(loss)	**40**	**11,243,228,134**	**171,089,006**	**62,998,173,758**	**4,420,480,852**
11. Share of profit/(loss) in associates	**50**	2,107,179,925	17,021,273,225	114,391,074,176	106,059,910,284
12. Profit/ (Loss) before tax	**60**	**89,057,283,581**	**164,561,147,314**	**505,834,184,178**	**487,258,631,203**
13. Current corporate income tax	**61**	**26,436,932,456**	**4,830,723,695**	**88,381,199,860**	**82,563,882,162**
14. Deferred corporate income tax expense	**62**	**(4,492,490,321)**	**(4,677,406,195)**	**117,048,764**	**(60,797,688,748)**
15. Profit/ (Loss) after tax	**70**	**67,112,841,446**	**164,407,829,814**	**417,335,935,554**	**465,492,437,789**
16. Non-controlling interests		**(471,648,549)**	**(93,904,689)**	**(708,864,514)**	**1,193,059,629**
17. Profit/ (Loss) after tax attributable to equity holders of the parent		**67,584,489,995**	**164,501,734,503**	**418,044,800,068**	**464,299,378,160**
18. Basic earnings per share	**80**				

Saigon Securities Incorporation B03a-CTCK

INTERIM CONSOLIDATED CASH FLOW STATEMENT
For the fiscal year ended 31 Dec 2013

Currency: VND

ITEMS	Code	Accumulated	
		Current year	Prior year
I. Cash flow from operating activities			
1. Total accounting profit before tax	***01***	***505,834,184,177***	***487,258,631,205***
2. Adjustments for		***(337,070,786,158)***	***(186,276,678,368)***
Depreciation	02	24,148,560,895	31,480,522,455
Provisions	03	(134,574,362,714)	(52,970,213,048)
Unrealised foreign exchange gain/loss	04	-	-
Gain/(loss) from investing activities	05	(230,291,915,143)	(180,262,164,937)
Interest expenses	06	3,646,930,804	15,475,177,162
3. Operating income befor changes in working capital	***08***	***168,763,398,019***	***300,981,952,837***
(Increase)/decrease in receivables	09	(305,057,521,380)	(643,562,725,297)
(Increase)/decrease in inventories	10	570,764,811,773	(1,126,606,349,530)
Increase/(decrease) in payables	11	(359,874,053,017)	993,114,171,579
(Increase)/decrease prepaid expenses	12	12,574,451,705	11,019,110,497
Interest paid	13	(4,051,745,344)	(15,014,599,976)
Coporate incom tax paid	14	(70,972,390,889)	(70,752,205,322)
Other gains from operating activities	15	-	267,588,322
Other payments from operating activities	16	(13,998,097,902)	(15,242,385,350)
Net cash flow provided by operating activities	***20***	***(1,851,147,034)***	***(565,795,442,240)***
II. Cash flow from investing activities			
1. Purchase of fixed assets	21	(11,464,174,263)	(9,977,559,007)
2. Gains from fixed assets disposal	22	1,827,272,727	1,709,357,843
3. Loan note issue, debt instrument purchase of other entities	23	(136,091,832,573)	-
4. Loan collections and sale of debt instruments	24	171,056,682,055	-
5. Payments for invesment in other entities	25	(482,456,941,346)	(487,685,265,609)
6. Collections from investments in other entities	26	523,402,012,827	844,012,051,172
7. Interest, dividends, and distributed profit	27	159,840,811,599	204,773,302,343
Net cash flows from/(used) in investing activities	***30***	***226,113,831,026***	***552,831,886,742***
III. Cash flow from financing activities			
1. Proceeds from issuing shares, capital contribution	31	15,854,880,000	-
2. Capital contribution of minority shareholders	31a	-	6,000,000,000
3. Capital repayments to shareholders, payments for treasury shares	32	(131,760)	(654,900,000)
4. Proceeds from loan	33	3,455,160,948,549	3,493,177,999,828
5. Priciple repayments to trustees	34	-	-
6. Loan repayments	35	(3,453,927,928,305)	(3,135,449,978,751)
7. Payments for finance leases	36	-	-
8. Dividends paid to shareholders	37	(349,821,425,000)	(348,783,926,140)
Net cash flows from / (used in) financial activities	***40***	***(332,733,656,516)***	***14,289,194,937***
Net cash flow in the period	**50**	**(108,470,972,524)**	**1,325,639,439**
Cash and cash equivalents at the beginning of the period	**60**	**1,947,090,450,986**	**1,945,764,811,547**
Affects of foreign exchange rate differences	61	-	-
Cash and cash equivalents at the end of the period	**70**	**1,838,619,478,462**	**1,947,090,450,986**

INTERIM CONSOLIDATED STATEMENT OF MOVEMENTS IN OWNERS' EQUITY
For the fiscal year ended 31 Dec 2013

Currency: VND

ITEMS - at 31 Dec 2013	Opening balance	Increase	Decrease	Ending balance
1. Chartered capital	3,526,117,420,000	11,832,000,000	-	3,537,949,420,000
2. Share premium	340,921,476,378	4,022,880,000	-	344,944,356,378
3. Other owners' capital	(2,605,677,770)		2,752,445,202	(5,358,122,972)
4. Treasury shares	(89,246,186,000)	(131,760)	-	(89,246,317,760)
5. Asset revaluation reserve		-	-	-
6. Foreign exchange differences reserve		-	-	-
7. Invesment and development fund		-	-	-
8. Financial reserve fund	289,383,181,436	46,429,937,816	-	335,813,119,252
9. Other funds belonging to owners' equity			-	-
10. Undistributed earnings	1,127,002,833,821	418,044,800,068	426,967,966,810	1,118,079,667,079
TOTAL	**5,191,573,047,865**	**480,329,486,124**	**429,720,412,012**	**5,242,182,121,977**

ITEMS - at 31 Dec 2012				
1. Chartered capital	3,526,117,420,000	-	-	3,526,117,420,000
2. Share premium	340,921,476,378	-	-	340,921,476,378
3. Other owners' capital	383,614,879		2,989,292,649	(2,605,677,770)
4. Treasury shares	(88,591,286,000)	(654,900,000)	-	(89,246,186,000)
5. Asset revaluation reserve	-	-	-	-
6. Foreign exchange differences reserve	-	-	-	-
7. Invesment and development fund	-	-	-	-
8. Financial reserve fund	289,383,181,436	-	-	289,383,181,436
9. Other funds belonging to owners' equity	-	-	-	-
10. Undistributed earnings	1,012,450,891,924	464,299,378,161	349,747,436,264	1,127,002,833,821
TOTAL	**5,080,665,298,617**	**463,644,478,161**	**352,736,728,913**	**5,191,573,047,865**