Saigon Securities Incorporation

B01a-CTCK

INTERIM BALANCE SHEET

As at 31 March 2015

Currency: VND

ASSETS	Code	Notes	31 Mar 2015	31 Dec 2014
A. CURRENT ASSETS	**100**		**7,038,807,392,042**	**6,163,508,096,185**
I. Cash and cash equivalents	**110**		**2,341,908,739,772**	**1,751,670,156,184**
1. Cash in hand	111		2,026,908,739,772	1,451,670,156,184
In which:				
investors' deposit for securities investment			*1,389,470,732,189*	*1,024,748,146,134*
2. Cash equivalents	112		315,000,000,000	300,000,000,000
II. Short - term financial assets	**120**		**2,070,997,167,021**	**1,972,285,905,012**
1. Short-term investments	121		2,118,707,128,316	2,020,376,804,048
2. Provision for short-term investments	129		(47,709,961,295)	(48,090,899,036)
III. Short term receivables	**130**		**2,604,641,105,696**	**2,421,558,584,794**
1. Receivables from customers	131		2,321,343,970,114	2,107,173,592,328
2. Advances to suppliers	132		6,639,265,135	2,255,075,655
3. Short-term internal receivables	133		-	-
4. Receivables from securities trading activities	135		114,130,038	362,010,103
5. Other receivables	138		304,897,270,673	340,166,436,972
6. Provision for doubtful receivables	139		(28,353,530,264)	(28,398,530,264)
IV. Inventories	**140**		**-**	**-**
V. Other current assets	**150**		**21,260,379,553**	**17,993,450,195**
1. Pre-paid expenses	151		7,959,774,705	4,760,470,905
2. Value-added tax deductable	152		41,990,350	44,439,578
3. Tax and statutory obligations	154		-	-
4. Government bonds trading	157		-	-
5. Other current assets	158		13,258,614,498	13,188,539,712
B. NON-CURRENT ASSETS	**200**		**2,618,517,862,433**	**2,390,144,815,553**
I. Long-term receivables	**210**		**1,051,026,418,426**	**941,392,879,465**
1. Long-term receivables from customers	211		-	-
2. Capital at subsidiaries	212		-	-
3. Long-term internal receivables	213		-	-
4. Other long-term receivables	218		1,242,982,019,717	1,124,019,887,995
5. Provision for long-term investments devaluation			(191,955,601,291)	(182,627,008,530)
II. Fixed assets	**220**		**137,071,411,715**	**139,383,414,286**
1. Tangible fixed assets	221		17,759,905,617	19,380,118,523
Cost	*222*		85,792,255,838	85,471,911,442
Accumulated depreciation	*223*		(68,032,350,221)	(66,091,792,919)
2. Leased fixed assets	224		-	-
Cost	*225*		-	-
Accumulated depreciation	*226*		-	-
3. Intangible fixed assets	227		119,311,506,098	120,003,295,763
Cost	*228*		165,809,685,426	165,239,353,641
Accumulated amortization	*229*		(46,498,179,328)	(45,236,057,878)
4. Construction in progress	230		-	-
III. Investment properties	**240**		**-**	**-**
Cost	241		-	-
Accumulated depreciation	242		-	-
IV. Long-term financial investments	**250**		**1,314,649,030,414**	**1,193,701,659,769**
1. Investments in subsidiaries	251		342,000,000,000	342,000,000,000
2. Investments in associates and joint-ventures	252		-	-
3. Long-term securities investments	253		670,871,120,899	648,013,806,679
Available - for - sales	254		670,871,120,899	648,013,806,679
Held - to - maturity	255		-	-
4. Other long-term investments	258		638,617,000,000	538,617,000,000
5. Provision for long-term investmenets	259		(336,839,090,485)	(334,929,146,910)
V. Other non-current assets	**260**		**115,771,001,878**	**115,666,862,033**
1. Long-term pre-paid expenses	261		1,195,615,316	756,245,245
2. Deffered income tax assets	262		88,103,848,352	88,452,941,782
3. Payment for Settlement Assistance Fund	263		20,000,000,000	19,982,911,796
4. Other long-term assets	268		6,471,538,210	6,474,763,210
TOTAL ASSETS	**270**		**9,657,325,254,475**	**8,553,652,911,738**

INTERIM BALANCE SHEET (continued)
As at 31 March 2015

RESOURCES	Code		31 Mar 2015	31 Dec 2014
A. LIABILITIES	**300**		**3,976,861,466,550**	**3,111,056,469,578**
I. Current liabilities	**310**		**3,476,861,466,550**	**3,111,056,469,578**
1. Short-term borrowings	311		1,468,138,166,530	1,506,127,466,877
2. Payables to suppliers	312		331,969,338	1,119,400,635
3. Advanced from customers	313		72,259,175,373	71,967,220,419
4. Statutory obligations	314		53,467,442,784	38,507,993,397
5. Payables to employees	315		3,293,862,273	3,301,862,273
6. Accrued expenses	316		22,315,886,902	22,665,399,700
7. Interal payables	317		-	-
8. Other short-term payables	319		206,686,277,358	254,556,316,042
9. Payables to securities trading activities	320		1,487,691,319,080	1,096,408,609,677
10. Dividend, principle and interest payables	321		74,005,152,150	9,609,207,880
11. Payables to securities issuers	322		7,004,365,160	1,884,039,160
12. Bonus and welfare fund	323		81,567,358,694	104,908,953,518
13. Government Bonds trading	327		-	-
14. Short-term unearned revenue	328		100,490,908	-
15. Provision for short-term payables	329		-	-
			-	-
II. Non-current liabilities	**330**		**500,000,000,000**	**-**
1. Long-term payables to sellers	331		-	-
2. Long-term internal payables	332		-	-
3. Other long-term payables	333		-	-
4. Long-term loans	334		500,000,000,000	-
5. Deferred income tax payables	335		-	-
6. Provisions for termination allowance	336		-	-
7. Provisions for Long-term payables	337		-	-
8. Long-term unearned revenue	338		-	-
9. Science and technology development fund	339		-	-
10. Provision for investors' compensation	359		-	-
B. EQUITY	**400**		**5,680,463,787,925**	**5,442,596,442,160**
I. Owners' equity	**410**		**5,680,463,787,925**	**5,442,596,442,160**
1. Charterd capital	411		4,273,327,990,000	3,537,949,420,000
2. Share premium	412		29,374,860,000	342,196,810,218
3. Other owners' capital	413			-
4. Treasury shares	414		(169,884,900)	(54,900)
5. Differences upon assets revaluation	415		-	-
6. Foreign exchange differences reserve	416		-	-
7. Investment and development fund	417		-	-
8. Financial and statutory reserves	418		372,998,887,930	372,998,887,930
9. Other funds belonging to owners' equity	419		-	-
10. Undistributed earnings	420		1,004,931,934,895	1,189,451,378,912
TOTAL LIABILITIES AND OWNERS' EQUITY	**440**		**9,657,325,254,475**	**8,553,652,911,738**

Saigon Securities Incorporation

B01a-CTCK

As at 31 March 2015

INTERIM OFF BALANCE SHEET ITEMS

Currency: VND

ITEMS	Code	31 Mar 2015	31 Dec 2014
1. Leased fixed assets	**001**	**-**	**-**
2. Pledged materials and valuable papers	**002**	**-**	**-**
3. Security assets	**003**	**-**	**-**
4. Bad debt written off	**004**	**-**	**-**
5. Foreign currencies	**005**	**-**	**-**
6. Custody securities	**006**	**17,000,588,650,000**	**16,971,498,980,000**
6.1. Tradable securities	***007***	***13,592,012,040,000***	***13,385,339,520,000***
6.1.1. Tradable securities of custody members	008	120,097,000,000	89,693,530,000
6.1.2. Tradable securities of local investors	009	12,023,176,030,000	11,856,981,100,000
6.1.3. Tradable securities of foreign investors	010	1,448,739,010,000	1,438,664,890,000
6.1.4. Tradable securities of other entities	011	-	-
6.2. Temporarily untradable securities	012	***195,127,250,000***	***305,421,250,000***
6.2.1. Temporarily untradable securities of custody members	013	-	-
6.2.2. Temporarily untradable securities local investors	014	185,256,450,000	295,550,450,000
6.2.3. Temporarily untradable securities foreign investors	015	9,870,800,000	9,870,800,000
6.2.4. Temporarily untradable securities of other entities	016	-	**-**
6.3. Mortgaged securities	017	***2,646,722,100,000***	***2,519,004,810,000***
6.3.1. Mortgaged securities of custody members	018	92,335,010,000	92,335,010,000
6.3.2. Mortgaged securities of local investors	019	2,554,387,090,000	2,426,669,800,000
6.3.3. Mortgaged securities of foreign investors	020	-	-
6.3.4. Mortgaged securities of other entities	021	-	-
6.4. Suspended securities	022	**-**	**-**
6.4.1. Suspended securities of custody customers	023	-	**-**
6.4.2. Suspended securities of local investors	024	-	**-**
6.4.3. Suspended securities of foreign investors	025	-	**-**
6.4.4. Suspended securities of other entities	026	-	**-**
6.5. Securities awaiting for settlement		***497,979,720,000***	***741,167,730,000***
6.5.1. Securities awaiting for settlement of custody customers	028	1,384,500,000	301,000,000
6.5.2. Securities awaiting for settlement of local investors	029	488,307,120,000	735,731,330,000
6.5.3. Securities awaiting for settlement of foreign investors	030	8,288,100,000	5,135,400,000
6.5.4. Securities awaiting for settlement of other entities	031	-	-
6.6. Isolated securities waiting for withdrawal	***032***	**-**	**-**
6.6.1. Isolated securities waiting for withdrawal of custody customers	033	-	-
6.6.2. Isolated securities waiting for withdrawal of local investors	034	-	-
6.6.3. Isolated securities waiting for withdrawal of foreign investors	035	-	-
6.6.4. Isolated securities waiting for withdrawal of other entities	036	-	-
6.7. Securities awaiting for trading	***037***	***68,747,540,000***	***20,565,670,000***
6.7.1. Securities awaiting for trading of custody customers	038	-	-
6.7.2. Securities awaiting for trading of local investors	039	47,594,740,000	20,309,180,000
6.7.3. Securities awaiting for trading of foreign investors	040	21,152,800,000	256,490,000
6.7.4. Securities awaiting for trading of other entities	041	-	-

INTERIM BALANCE SHEET (continued)
As at 31 March 2015

INTERIM OFF BALANCE SHEET ITEMS (continued)

ITEMS	Code	31 Mar 2015	31 Dec 2014
6.8. Securities collateralized for borrowings	***042***	**-**	**-**
6.8.1. Securities collateralized for borrowings of custody customers	043	-	-
6.8.2. Securities collateralized for borrowings of local investors	044	-	-
6.8.3. Securities collateralized for borrowings of foreign investors	045	-	**-**
6.8.4. Securities collateralized for borrowings of other entities	046	-	**-**
6.9. Securities used to correct trading errors	***047***	-	
7. Custody securities of unlisted public company	**050**	**1,155,747,440,000**	**1,025,917,840,000**
In which:			
7.1. Tradable securities	***051***	***952,632,190,000***	***824,916,770,000***
7.1.1. Tradable securities of custody members	052	14,440,390,000	14,439,920,000
7.1.2. Tradable securities of local investors	053	773,959,160,000	652,581,860,000
7.1.3. Tradable securities of foreign investors	054	164,232,640,000	157,894,990,000
7.1.4. Tradable securities of other entities	055	-	-
7.2. Temporarily untradable securities	***056***	***148,800,330,000***	***148,800,330,000***
7.2.1. Temporarily untradable securities of custody members	057	1,000,000,000	1,000,000,000
7.2.2. Temporarily untradable securities local investors	058	60,377,350,000	60,377,350,000
7.2.3. Temporarily untradable securities foreign investors	059	87,422,980,000	87,422,980,000
7.2.4. Temporarily untradable securities of other entities	060	-	-
7.3. Mortgaged securities	***061***	***45,999,520,000***	***45,999,520,000***
7.3.1. Mortgaged securities of custody members	062	-	-
7.3.2. Mortgaged securities of local investors	063	45,999,520,000	45,999,520,000
7.3.3. Mortgaged securities of foreign investors	064	-	-
7.3.4. Mortgaged securities of other entities	065	-	-
7.4. Temporarily held securities	***066***	**-**	**-**
7.4.1. Temporarily held securities of custody members	067	-	**-**
7.4.2. Temporarily held securities of local investors	068	-	**-**
7.4.3. Temporarily held securities of foreign investors	069	-	**-**
7.4.4. Temporarily held securities of other entities	070	-	**-**
7.5. Securities awaiting for settlement	***071***	***8,315,400,000***	***6,201,220,000***
7.5.1. Securities awaiting for settlement of custody members	072	-	**-**
7.5.2. Securities awaiting for settlement of local investors	073	8,315,400,000	6,201,220,000
7.5.3. Securities awaiting for settlement of foreign investors	074	-	**-**
7.5.4. Securities awaiting for settlement of other entities	075	-	**-**
7.6. Isolated securities awaiting for withdrawal	***076***	**-**	**-**
7.6.1. Isolated securities waiting for withdrawal of custody customers	077	-	**-**
7.6.2. Isolated securities waiting for withdrawal of local investors	078	-	**-**
7.6.3. Isolated securities waiting for withdrawal of foreign investors	079	-	**-**
7.6.4. Isolated securities waiting for withdrawal of other entities	080	-	**-**
7.7. Securities used to adjust trading errors	**081**	**-**	**-**
8. Securities not in custody of investors	**082**	**-**	**-**
9. Securities not in custody of securities corporations	**083**	**-**	**-**
10. Trusted securities used for auction	**084**	**-**	**-**

Saigon Securities Incorporation

B02a-CTCK

INTERIM INCOME STATEMENT
As at 31 March 2015

Currency: VND

ITEMS	CODES	Q1		Accumulated	
		Current year	Prior year	Current year	Prior year
1	2	3	4	5	6
1. Revenue	**01**	**365,094,113,031**	**382,664,766,590**	**365,094,113,031**	**382,664,766,590**
In which:					
- Revenue from brokerage services	01.1	62,059,832,424	76,404,941,442	62,059,832,424	76,404,941,442
- Revenue from securities investments and capital contribution	01.2	167,932,109,832	224,782,827,364	167,932,109,832	224,782,827,364
- Revenue from securities underwriting services	01.3	-	-	-	-
- Revenue from securities underwriting agency	01.4	174,791,725	42,873,288	174,791,725	42,873,288
- Revenue from advisory services	01.5	8,922,545,514	2,254,067,605	8,922,545,514	2,254,067,605
- Revenue from securities custody services	01.6	1,632,658,128	1,344,093,020	1,632,658,128	1,344,093,020
- Revenue from entrusted auction services	01.7	-	-	-	-
- Revenue from property lease	01.8	186,692,672	186,632,671	186,692,672	186,632,671
- Other revenue	01.9	124,185,482,736	77,649,331,200	124,185,482,736	77,649,331,200
2. Deductions	**02**	**900,642,449**	**-**	**900,642,449**	**-**
3. Net revenue	**10**	**364,193,470,582**	**382,664,766,590**	**364,193,470,582**	**382,664,766,590**
4. Operating expenses	**11**	**131,432,640,852**	**77,910,614,445**	**131,432,640,852**	**77,910,614,445**
In which:					
Direct operating expenses	11.1	120,575,042,257	110,276,561,395	120,575,042,257	110,276,561,395
Securities provision expenses	11.2	10,857,598,595	(32,365,946,950)	10,857,598,595	(32,365,946,950)
5. Gross profit/(Loss) from operating activities	**20**	**232,760,829,730**	**304,754,152,145**	**232,760,829,730**	**304,754,152,145**
6. General and administrative expenses	**25**	**2,737,648,589**	**3,014,655,161**	**2,737,648,589**	**3,014,655,161**
7. Net profit/ (Loss) from operating activities	**30**	**230,023,181,141**	**301,739,496,984**	**230,023,181,141**	**301,739,496,984**
8. Other income	**31**	**384,909,109**	**1,225,537,935**	**384,909,109**	**1,225,537,935**
9. Other expenses	**32**	**2,388,568**	**600,019**	**2,388,568**	**600,019**
10. Other profit/(loss)	**40**	**382,520,541**	**1,224,937,916**	**382,520,541**	**1,224,937,916**
11. Profit/ (Loss) before tax	**50**	**230,405,701,682**	**302,964,434,900**	**230,405,701,682**	**302,964,434,900**
12. Current corporate income tax	**51**	**44,278,917,866**	**57,966,453,503**	**44,278,917,866**	**57,966,453,503**
13. Deferred corporate income tax (expense)/ income	**52**	**557,009,200**	**291,637,160**	**557,009,200**	**291,637,160**
14. Profit/(Loss) after tax	**60**	**185,569,774,616**	**244,706,344,237**	**185,569,774,616**	**244,706,344,237**
15. Basic earnings per share	**70**				

Saigon Securities Incorporation

B03a-CTCK

As at 31 March 2015

Currency: VND

ITEMS	Code	Accumulated	
		Current year	Prior year
I. Cash flow from operating activities			
1. Total accounting profit before tax	***01***	***230,405,701,682***	***302,964,434,900***
2. Adjustments for			
Depreciation	02	3,234,241,850	2,879,091,925
Provisions	03	10,812,598,595	(32,365,946,950)
Unrealised foreign exchange gain/loss	04	-	-
Gain/(loss) from investing activities	05	(11,964,107,953)	(119,839,619,564)
Interest expenses	06	20,504,774,652	1,317,329,115
3. Operating income befor changes in working capital	***08***	***252,993,208,826***	***154,955,289,426***
(Increase)/decrease in receivables	09	(299,501,691,588)	(853,382,987,179)
(Increase)/decrease in inventories	10	351,669,675,732	(525,663,553,139)
Increase/(decrease) in payables	11	387,519,474,139	1,646,095,761,400
(Increase)/decrease prepaid expenses	12	(3,638,673,871)	(3,416,247,177)
Interest paid	13	(11,300,352,386)	(1,339,120,595)
Coporate incom tax paid	14	(14,150,296,749)	(25,885,566,623)
Other gains from operating activities	15	3,225,000	20,000,000
Other payments from operating activities	16	(23,345,739,824)	(23,960,704,300)
Net cash flow provided by operating activities	***20***	***640,248,829,279***	***367,422,871,813***
II. Cash flow from investing activities			
1. Purchase of fixed assets	21	(947,246,079)	(766,604,075)
2. Gains from fixed assets disposal	22	545,455	1,000,000
3. Loan note issue, debt instrument purchase of other entities	23	(567,096,250,000)	-
4. Loan collections and sale of debt instruments	24		
5. Payments for invesment in other entities	25	(5,761,064,220)	(2,170,741,780)
6. Collections from investments in other entities	26	-	173,130,570,000
7. Interest, dividends, and distributed profit	27	9,410,039,500	11,809,861,100
Net cash flows from/(used) in investing activities	***30***	***(564,393,975,344)***	***182,004,085,245***
III. Cash flow from financing activities			
1. Proceeds from issuing shares, capital contribution	31	52,542,860,000	
2. Capital repayments to shareholders, payments for treasury shares	32	(169,830,000)	
3. Drawdown of borrowings	33	5,603,341,049,185	1,526,056,353,213
4. Repayments of borrowings		(5,141,330,349,532)	(1,423,348,459,076)
5. Payments for finance leases	35	-	-
6. Dividends paid to shareholders	36	-	(34,004,000)
Net cash flows from / (used in) financial activities	***40***	***514,383,729,653***	***102,673,890,137***
Net increase/(decrease) in cash and cash equivalents during the year	**50**	**590,238,583,588**	**652,100,847,195**
Cash and cash equivalents at the beginning of the year	**60**	**1,751,670,156,184**	**1,511,653,564,168**
Affects of foreign exchange rate differences	61	-	-
Cash and cash equivalents at the end of the year	**70**	**2,341,908,739,772**	**2,163,754,411,363**

Saigon Securities Incorporation

B05a-CTCK

MOVEMENTS IN OWNERS' EQUITY

As at 31 March 2015

ITEMS - for the period ended 31 March 2015	Opening balance	Increase	Decrease	Ending balance
1. Chartered capital	3,537,949,420,000	735,378,570,000	-	4,273,327,990,000
2. Share premium	342,196,810,218	29,423,360,000	342,245,310,218	29,374,860,000
3. Other owners' capital	-		-	-
4. Treasury shares	(54,900)	(169,830,000)	-	(169,884,900)
5. Asset revaluation reserve	-		-	-
6. Foreign exchange differences reserve	-		-	-
7. Invesment and development fund	-		-	-
8. Financial reserve fund	372,998,887,930		-	372,998,887,930
9. Other funds belonging to owners' equity	-		-	-
10. Undistributed earnings	1,189,451,378,912	185,777,690,386	370,297,134,403	1,004,931,934,895
				-
TOTAL	**5,442,596,442,160**	**950,409,790,386**	**712,542,444,621**	**5,680,463,787,925**

ITEMS - for the period ended 31 March 2014

1. Chartered capital	3,537,949,420,000	-	-	3,537,949,420,000
2. Share premium	344,944,356,378	-	-	344,944,356,378
3. Other owners' capital	-	-	-	-
4. Treasury shares	(89,246,317,760)	-	-	(89,246,317,760)
5. Asset revaluation reserve	-	-	-	-
6. Foreign exchange differences reserve	-	-	-	-
7. Invesment and development fund	-	-	-	-
8. Financial reserve fund	335,813,119,252	-	-	335,813,119,252
9. Other funds belonging to owners' equity	-		-	-
10. Undistributed earnings	866,129,290,773	244,706,344,237	190,160,071	1,110,645,474,939
TOTAL	**4,995,589,868,643**	**244,706,344,237**	**190,160,071**	**5,240,106,052,809**